

## California's Q1 2021 Retail Sales Statewide and Regional Data

## State of California - HdL Database

Region	1 <sup>st</sup> Quarter 2021	1st Quarter 2020	% Change
Bay Area			
Autos and Transportation Building and Construction Business and Industry Food and Drugs Fuel and Service Stations General Consumer Goods Restaurants and Hotels County & State Pools Transfers & Unidentified Total	57,483,793 33,850,277 75,875,097 19,311,345 18,513,291 56,878,882 34,272,693 82,156,219 299,827 378.641,424	49,813,715 32,025,233 69,495,007 21,080,939 21,545,243 56,425,620 47,589,706 77,168,519 439,274 375,583,256	15.4% 5.7% 9.2% -8.4% -14.1% 0.8% -28.0% 6.5% -31.7% 0.8%
<b>Central Coast</b>			
Autos and Transportation Building and Construction Business and Industry Food and Drugs Fuel and Service Stations General Consumer Goods Restaurants and Hotels County & State Pools Transfers & Unidentified Total	9,627,585 6,159,332 6,793,304 4,250,674 4,861,361 10,115,355 7,063,575 12,195,211 40,009 61,106,406	7,799,650 5,305,798 6,211,876 4,330,126 5,010,668 8,890,456 8,044,335 9,993,611 46,751 55,703,271	23.4% 16.1% 9.4% -1.8% -3.0% 13.8% -12.9% 22.0% -14.4% 9.7%
Sacramento			
Autos and Transportation Building and Construction Business and Industry Food and Drugs Fuel and Service Stations General Consumer Goods Restaurants and Hotels County & State Pools Transfers & Unidentified Total	23,758,510 12,652,227 18,029,386 5,954,153 9,666,029 20,712,035 10,772,215 23,320,319 120,316 124,985,190	19,659,875 11,000,507 13,354,781 5,863,677 9,805,631 18,167,398 11,413,486 19,335,050 157,321 108,757,726	20.8% 15.0% 35.0% 1.5% -1.4% 14.0% -5.6% 20.6% -23.5% 14.9%



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San Joaquin Valley			
Autos and Transportation	30,880,105	23,784,625	29.8%
<b>Building and Construction</b>	18,890,823	15,757,831	19.9%
Business and Industry	45,800,817	29,576,072	54.9%
Food and Drugs	8,676,617	7,931,376	9.4%
Fuel and Service Stations	19,293,659	19,844,070	-2.8%
General Consumer Goods	39,036,795	29,953,932	30.3%
Restaurants and Hotels	15,257,075	14,458,364	5.5%
County & State Pools	33,024,486	25,836,960	27.8%
Transfers & Unidentified	237,452	266,956	-11.1%
Total	211,097,829	167,410,186	26.1%
Southern California			
Autos and Transportation	171,332,800	142,637,603	20.1%
Building and Construction	80,608,460	72,041,391	11.9%
Business and Industry	136,950,788	120,779,111	13.4%
Food and Drugs	50,022,750	50,096,337	-0.1%
Fuel and Service Stations	63,665,529	67,175,057	-5.2%
General Consumer Goods	175,858,245	159,442,014	10.3%
Restaurants and Hotels	102,065,158	120,305,470	-15.2%
County & State Pools	185,335,558	153,663,686	20.6%
Transfers & Unidentified	750,891	733,454	2.4%
Total	966,590,179	886,874,123	9.0%
Statewide – All Data			
Autos and Transportation	299,837,897	249,028,242	20.4%

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Building and Construction	158,160,101	141,194,998	12.0%
Business and Industry	287,785,497	243,508,667	18.2%
Food and Drugs	91,657,487	92,552,226	-1.0%
Fuel and Service Stations	121,424,047	128,563,430	-5.6%
General Consumer Goods	310,016,628	279,084,944	11.1%
Restaurants and Hotels	173,446,389	206,053,932	-15.8%
County & State Pools	346,483,164	293,870,340	17.9%
Transfers & Unidentified	1,522,244	1,692,441	-10.1%
Total	1,790,333,454	1,635,549,220	9.5%