California's 1Q 2023 Retail Sales
Statewide and Regional Data

State of California – HdL Database

Region	1st Quarter 2023	1st Quarter 2022	% Change
Bay Area			
Autos and Transportation	79,399,247	73,212,293	8.5%
Building and Construction	34,425,395	38,517,560	-10.6%
Business and Industry	84,070,402	85,279,864	-1.4%
Food and Drugs	20,606,778	20,716,239	-0.5%
Fuel and Service Stations	28,970,081	30,043,341	-3.6%
General Consumer Goods	64,133,925	65,712,874	-2.4%
Restaurants and Hotels	59,075,557	51,807,951	14.0%
County & State Pools	90,894,450	90,951,303	-0.1%
Transfers & Unidentified	545,882	541,776	0.8%
Total	**462,121,717**	**456,783,200**	**1.2%**
Central Coast			
Autos and Transportation	10,388,153	10,500,353	-1.1%
Building and Construction	6,448,775	7,304,320	-11.7%
Business and Industry	7,250,066	7,476,766	-3.0%
Food and Drugs	4,664,838	4,653,783	0.2%
Fuel and Service Stations	6,912,753	7,550,952	-8.5%
General Consumer Goods	10,785,064	11,282,508	-4.4%
Restaurants and Hotels	10,576,712	10,546,146	0.3%
County & State Pools	12,775,842	13,179,263	-3.1%
Transfers & Unidentified	137,556	70,292	95.7%
Total	**69,939,760**	**72,564,383**	**-3.6%**
Sacramento			
Autos and Transportation	25,130,943	26,534,806	-5.3%
Building and Construction	13,521,648	15,336,481	-11.8%
Business and Industry	20,133,840	21,377,383	-5.8%
Food and Drugs	6,209,708	6,297,042	-1.4%
Fuel and Service Stations	12,773,162	14,288,766	-10.6%
General Consumer Goods	21,893,012	22,660,822	-3.4%
Restaurants and Hotels	15,608,201	14,587,624	7.0%
County & State Pools	25,580,553	25,018,427	2.2%
Transfers & Unidentified	187,154	188,723	-0.8%
Total	**141,038,222**	**146,290,074**	**-3.6%**

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Region	1st Quarter 2023	1st Quarter 2022	% Change
San Joaquin Valley			
Autos and Transportation	32,242,875	33,150,171	-2.7%
Building and Construction	18,463,502	21,827,687	-15.4%
Business and Industry	59,257,949	59,675,790	-0.7%
Food and Drugs	9,205,591	9,329,110	-1.3%
Fuel and Service Stations	27,460,335	29,638,681	-7.3%
General Consumer Goods	31,610,662	32,178,984	-1.8%
Restaurants and Hotels	20,323,415	19,184,338	5.9%
County & State Pools	35,808,902	36,398,664	-1.6%
Transfers & Unidentified	388,643	330,884	17.5%
Total	**234,761,873**	**241,714,309**	**-2.9%**
Southern California			
Autos and Transportation	199,171,829	206,621,714	-3.6%
Building and Construction	86,893,806	93,082,252	-6.6%
Business and Industry	171,346,978	165,700,248	3.4%
Food and Drugs	53,851,668	52,971,395	1.7%
Fuel and Service Stations	92,256,406	102,208,446	-9.7%
General Consumer Goods	198,345,126	201,266,253	-1.5%
Restaurants and Hotels	163,159,244	149,520,764	9.1%
County & State Pools	206,119,162	209,849,009	-1.8%
Transfers & Unidentified	1,230,923	1,314,962	-6.4%
Total	**1,172,375,141**	**1,182,535,043**	**-0.9%**
Statewide – All Data			
Autos and Transportation	352,468,793	356,684,310	-1.2%
Building and Construction	165,245,420	182,934,025	-9.7%
Business and Industry	345,987,050	343,903,769	0.6%
Food and Drugs	97,928,539	97,515,361	0.4%
Fuel and Service Stations	175,056,479	191,544,260	-8.6%
General Consumer Goods	333,958,156	340,507,434	-1.9%
Restaurants and Hotels	273,972,443	250,960,628	9.2%
County & State Pools	381,646,923	385,965,428	-1.1%
Transfers & Unidentified	2,584,747	2,547,679	1.5%
Total	**2,128,848,550**	**2,152,562,892**	**-1.1%**