



## California's Q3 2021 Retail Sales Statewide and Regional Data

### State of California – HdL Database

Region	3 <sup>rd</sup> Quarter 2021	3 <sup>rd</sup> Quarter 2020	% Change
<b>Bay Area</b>			
Autos and Transportation	68,387,121	58,237,771	17.4%
Building and Construction	40,701,902	38,947,537	4.5%
Business and Industry	84,022,911	77,910,272	7.8%
Food and Drugs	21,493,859	21,687,604	-0.9%
Fuel and Service Stations	27,987,681	18,165,467	54.1%
General Consumer Goods	69,995,965	56,039,852	24.9%
Restaurants and Hotels	52,281,180	33,307,997	57.0%
County & State Pools	93,367,004	94,092,806	-0.5%
Transfers & Unidentified	446,498	427,071	4.5%
<b>Total</b>	<b>458,984,121</b>	<b>398,816,377</b>	<b>15.1%</b>

### Central Coast

Autos and Transportation	10,775,058	9,632,907	11.9%
Building and Construction	7,303,704	6,577,385	11.0%
Business and Industry	8,797,322	8,173,140	7.6%
Food and Drugs	5,024,255	4,928,079	2.0%
Fuel and Service Stations	7,440,059	5,219,774	42.5%
General Consumer Goods	12,778,435	10,572,175	20.9%
Restaurants and Hotels	12,103,954	8,233,652	47.0%
County & State Pools	13,460,664	13,294,324	1.3%
Transfers & Unidentified	70,235	95,434	-26.4%
<b>Total</b>	<b>77,753,685</b>	<b>66,726,871</b>	<b>16.5%</b>

### Sacramento

Autos and Transportation	26,970,594	24,541,589	9.9%
Building and Construction	16,094,689	13,873,200	16.0%
Business and Industry	21,420,162	16,157,519	32.6%
Food and Drugs	6,699,857	6,863,197	-2.4%
Fuel and Service Stations	14,830,538	9,612,853	54.3%
General Consumer Goods	23,615,058	20,591,313	14.7%
Restaurants and Hotels	14,018,906	10,440,105	34.3%
County & State Pools	26,133,225	26,332,862	-0.8%
Transfers & Unidentified	166,800	160,762	3.8%
<b>Total</b>	<b>149,949,829</b>	<b>128,573,401</b>	<b>16.6%</b>



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<b>San Joaquin Valley</b>			
Autos and Transportation	33,980,506	29,791,409	14.1%
Building and Construction	22,576,412	19,711,805	14.5%
Business and Industry	57,111,652	43,944,609	30.0%
Food and Drugs	10,194,306	9,755,061	4.5%
Fuel and Service Stations	29,218,353	20,078,099	45.5%
General Consumer Goods	34,853,694	29,766,352	17.1%
Restaurants and Hotels	18,964,865	14,253,754	33.1%
County & State Pools	37,994,894	35,101,794	8.2%
Transfers & Unidentified	357,077	358,802	-0.5%
<b>Total</b>	<b>245,251,759</b>	<b>202,761,684</b>	<b>21.0%</b>

### Southern California

Autos and Transportation	198,101,544	168,965,943	17.2%
Building and Construction	93,018,891	86,414,089	7.6%
Business and Industry	153,068,057	127,248,877	20.3%
Food and Drugs	56,431,024	55,640,644	1.4%
Fuel and Service Stations	94,702,061	58,961,624	60.6%
General Consumer Goods	212,140,790	170,989,643	24.1%
Restaurants and Hotels	147,243,814	99,495,283	48.0%
County & State Pools	209,795,226	203,850,957	2.9%
Transfers & Unidentified	1,901,744	1,208,241	57.4%
<b>Total</b>	<b>1,166,403,151</b>	<b>972,775,300</b>	<b>19.9%</b>

### Statewide – All Data

Autos and Transportation	344,986,600	298,016,717	15.8%
Building and Construction	187,065,442	172,783,761	8.3%
Business and Industry	329,386,196	278,537,030	18.3%
Food and Drugs	103,880,885	102,956,090	0.9%
Fuel and Service Stations	182,095,268	118,072,124	54.2%
General Consumer Goods	361,432,624	295,536,622	22.3%
Restaurants and Hotels	250,234,472	170,233,622	47.0%
County & State Pools	393,063,543	384,075,696	2.3%
Transfers & Unidentified	3,046,286	2,392,124	27.3%
<b>Total</b>	<b>2,155,191,317</b>	<b>1,822,603,743</b>	<b>18.2%</b>