



California's 4Q 2021 Retail Sales Statewide and Regional Data

State of California – HdL Database

Region	4 th Quarter 2021	4 th Quarter 2020	% Change
Bay Area			
Autos and Transportation	71,855,649	58,529,755	22.8%
Building and Construction	37,073,143	37,313,430	-0.6%
Business and Industry	96,397,593	88,549,610	8.9%
Food and Drugs	23,899,138	23,459,928	1.9%
Fuel and Service Stations	29,113,611	18,166,686	60.3%
General Consumer Goods	85,999,910	72,650,374	18.4%
Restaurants and Hotels	54,127,605	35,004,169	54.6%
County & State Pools	107,146,112	112,583,898	-4.8%
Transfers & Unidentified	774,827	1,146,434	-32.4%
Total	506,387,589	447,404,284	13.2%
Central Coast			
Autos and Transportation	10,471,215	9,699,407	8.0%
Building and Construction	6,679,920	6,506,027	2.7%
Business and Industry	9,201,456	8,744,987	5.2%
Food and Drugs	5,393,716	5,212,024	3.5%
Fuel and Service Stations	7,100,216	4,832,475	46.9%
General Consumer Goods	14,727,613	12,956,215	13.7%
Restaurants and Hotels	10,946,844	7,517,852	45.6%
County & State Pools	15,022,973	15,682,191	-4.2%
Transfers & Unidentified	93,432	199,118	-53.1%
Total	79,637,386	71,350,296	11.6%
Sacramento			
Autos and Transportation	25,656,567	23,763,186	8.0%
Building and Construction	14,609,471	13,182,283	10.8%
Business and Industry	22,271,461	16,300,242	36.6%
Food and Drugs	7,245,581	7,210,889	0.5%
Fuel and Service Stations	13,755,393	9,468,453	45.3%
General Consumer Goods	28,342,800	25,089,549	13.0%
Restaurants and Hotels	14,077,765	10,295,183	36.7%
County & State Pools	29,894,561	31,151,926	-4.0%
Transfers & Unidentified	160,053	395,677	-59.5%
Total	156,013,652	136,857,387	14.0%



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San Joaquin Valley			
Autos and Transportation	31,366,599	28,912,053	8.5%
Building and Construction	20,433,937	19,233,815	6.2%
Business and Industry	65,590,796	50,891,403	28.9%
Food and Drugs	10,249,101	9,798,822	4.6%
Fuel and Service Stations	28,599,352	19,180,675	49.1%
General Consumer Goods	42,136,295	37,097,717	13.6%
Restaurants and Hotels	19,132,881	14,786,713	29.4%
County & State Pools	40,779,820	40,642,292	0.3%
Transfers & Unidentified	345,453	558,141	-38.1%
Total	258,634,234	221,101,631	17.0%

Southern California

Autos and Transportation	195,498,592	168,106,983	16.3%
Building and Construction	88,936,965	82,849,221	7.3%
Business and Industry	172,122,460	146,953,335	17.1%
Food and Drugs	58,748,708	57,296,492	2.5%
Fuel and Service Stations	96,339,172	60,336,227	59.7%
General Consumer Goods	259,572,142	215,547,608	20.4%
Restaurants and Hotels	150,136,223	100,575,212	49.3%
County & State Pools	242,931,911	244,527,874	-0.7%
Transfers & Unidentified	1,475,690	2,104,440	-29.9%
Total	1,265,761,864	1,078,297,392	17.4%

Statewide – All Data

Autos and Transportation	341,385,518	295,796,469	15.4%
Building and Construction	174,480,949	165,983,859	5.1%
Business and Industry	370,293,380	316,418,308	17.0%
Food and Drugs	109,641,062	107,102,968	2.4%
Fuel and Service Stations	182,657,059	117,681,592	55.2%
General Consumer Goods	440,335,248	372,374,365	18.3%
Restaurants and Hotels	253,597,242	172,215,057	47.3%
County & State Pools	447,725,039	457,565,708	-2.2%
Transfers & Unidentified	2,956,120	4,566,363	-35.3%
Total	2,323,071,617	2,009,704,689	15.6%