California's 4Q 2022 Retail Sales
Statewide and Regional Data

State of California – HdL Database

Region	4th Quarter 2022	4th Quarter 2021	% Change
Bay Area			
Autos and Transportation	82,075,611	70,832,564	15.9%
Building and Construction	38,525,782	36,947,197	4.3%
Business and Industry	98,659,490	98,862,108	-0.2%
Food and Drugs	24,283,540	24,282,270	0.0%
Fuel and Service Stations	33,965,985	29,391,539	15.6%
General Consumer Goods	89,421,885	87,010,080	2.8%
Restaurants and Hotels	62,866,918	55,391,549	13.5%
County & State Pools	107,911,101	106,030,849	1.8%
Transfers & Unidentified	744,127	1,332,984	-44.2%
Total	**538,454,439**	**510,081,140**	**5.6%**
Central Coast			
Autos and Transportation	10,938,091	10,527,545	3.9%
Building and Construction	7,335,107	6,671,358	9.9%
Business and Industry	8,897,056	9,340,804	-4.8%
Food and Drugs	5,496,650	5,418,990	1.4%
Fuel and Service Stations	8,379,809	7,605,569	10.2%
General Consumer Goods	14,968,486	14,867,137	0.7%
Restaurants and Hotels	11,681,881	11,223,398	4.1%
County & State Pools	15,211,911	16,092,684	-5.5%
Transfers & Unidentified	186,358	168,382	10.7%
Total	**83,095,349**	**81,915,867**	**1.4%**
Sacramento			
Autos and Transportation	25,033,903	25,997,562	-3.7%
Building and Construction	15,351,680	14,594,991	5.2%
Business and Industry	24,041,661	22,199,443	8.3%
Food and Drugs	7,458,851	7,317,131	1.9%
Fuel and Service Stations	14,903,758	13,800,284	8.0%
General Consumer Goods	28,931,637	28,582,545	1.2%
Restaurants and Hotels	15,402,515	14,375,229	7.1%
County & State Pools	28,601,244	29,992,709	-4.6%
Transfers & Unidentified	232,179	288,323	-19.5%
Total	**159,957,430**	**157,148,217**	**1.8%**

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Region	4th Quarter 2022	4th Quarter 2021	% Change
San Joaquin Valley			
Autos and Transportation	31,240,012	31,809,232	-1.8%
Building and Construction	20,527,279	20,347,077	0.9%
Business and Industry	75,468,775	67,088,383	12.5%
Food and Drugs	10,820,220	10,434,352	3.7%
Fuel and Service Stations	31,836,164	28,745,396	10.8%
General Consumer Goods	41,981,026	42,476,695	-1.2%
Restaurants and Hotels	20,398,019	19,664,207	3.7%
County & State Pools	43,091,863	40,991,706	5.1%
Transfers & Unidentified	560,989	416,030	34.8%
Total	**275,924,346**	**261,973,078**	5.3%
Southern California			
Autos and Transportation	206,115,128	196,594,822	4.8%
Building and Construction	95,257,528	89,000,226	7.0%
Business and Industry	198,256,194	179,205,635	10.6%
Food and Drugs	62,329,394	59,605,824	4.6%
Fuel and Service Stations	106,582,220	97,586,355	9.2%
General Consumer Goods	266,566,488	260,113,420	2.5%
Restaurants and Hotels	166,658,432	153,855,300	8.3%
County & State Pools	241,530,759	241,354,723	0.1%
Transfers & Unidentified	1,768,565	2,394,864	-26.2%
Total	**1,345,064,709**	**1,279,711,170**	**5.1%**
Statewide – All Data			
Autos and Transportation	361,636,963	342,329,225	5.6%
Building and Construction	183,818,414	174,297,188	5.5%
Business and Industry	409,822,968	381,609,396	7.4%
Food and Drugs	114,499,598	111,176,870	3.0%
Fuel and Service Stations	203,789,135	184,949,736	10.2%
General Consumer Goods	451,056,582	442,751,572	1.9%
Restaurants and Hotels	282,326,115	259,816,332	8.7%
County & State Pools	448,086,429	446,658,574	0.3%
Transfers & Unidentified	3,626,666	5,060,868	-28.3%
Total	**2,458,662,869**	**2,348,649,761**	**4.7%**