



California's Q3 2020 Retail Sales Statewide and Regional Data

State of California – HdL Database

Region	3 rd Quarter 2020	3 rd Quarter 2019	% Change
Bay Area			
Autos and Transportation	57,601,826	60,979,519	-5.5%
Building and Construction	38,769,220	38,059,800	1.9%
Business and Industry	77,447,826	68,610,752	12.9%
Food and Drugs	21,396,745	20,888,835	2.4%
Fuel and Service Stations	17,717,138	29,024,219	-39.0%
General Consumer Goods	55,702,749	71,917,250	-22.5%
Restaurants and Hotels	32,871,147	60,279,470	-45.5%
County & State Pools	96,019,698	72,289,250	32.8%
Transfers & Unidentified	446,236	561,229	-20.5%
Total	397,972,585	422,610,324	-5.8%
Central Coast			
Autos and Transportation	9,640,907	9,142,563	5.5%
Building and Construction	6,556,579	6,091,720	7.6%
Business and Industry	8,360,630	8,391,807	-0.4%
Food and Drugs	4,860,441	4,493,685	8.2%
Fuel and Service Stations	4,858,368	6,738,392	-27.9%
General Consumer Goods	10,414,051	11,463,201	-9.2%
Restaurants and Hotels	7,985,067	11,302,925	-29.4%
County & State Pools	13,352,813	9,492,085	40.7%
Transfers & Unidentified	65,186	83,705	-22.1%
Total	66,094,042	67,200,083	-1.6%
Sacramento			
Autos and Transportation	24,333,359	22,710,253	7.1%
Building and Construction	13,765,968	13,094,215	5.1%
Business and Industry	15,568,928	14,679,013	6.1%
Food and Drugs	6,724,977	5,837,674	15.2%
Fuel and Service Stations	9,294,548	12,769,926	-27.2%
General Consumer Goods	20,347,528	21,712,622	-6.3%
Restaurants and Hotels	10,159,848	13,121,965	-22.6%
County & State Pools	26,182,303	17,763,260	47.4%
Transfers & Unidentified	177,509	204,159	-13.1%
Total	126,554,968	121,893,087	3.8%



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San Joaquin Valley

Autos and Transportation	29,496,827	26,835,189	9.9%
Building and Construction	19,659,995	17,853,795	10.1%
Business and Industry	42,858,882	35,475,200	20.8%
Food and Drugs	9,545,595	8,011,073	19.2%
Fuel and Service Stations	19,576,060	25,828,295	-24.2%
General Consumer Goods	29,911,884	29,056,845	2.9%
Restaurants and Hotels	13,961,421	15,746,175	-11.3%
County & State Pools	35,278,523	25,056,685	40.8%
Transfers & Unidentified	387,156	377,446	2.6%
Total	200,676,343	184,240,703	8.9%

Southern California

Autos and Transportation	163,314,589	158,313,928	3.2%
Building and Construction	86,598,063	79,868,282	8.4%
Business and Industry	123,241,239	128,574,050	-4.1%
Food and Drugs	54,465,403	47,969,629	13.5%
Fuel and Service Stations	57,663,532	85,082,099	-32.2%
General Consumer Goods	168,769,714	191,928,030	-12.1%
Restaurants and Hotels	96,047,007	139,581,622	-31.2%
County & State Pools	206,130,482	139,345,043	47.9%
Transfers & Unidentified	814,897	1,207,079	-32.5%
Total	957,044,926	971,869,762	-1.5%

Statewide – All Data

Autos and Transportation	291,157,971	284,241,611	2.4%
Building and Construction	172,497,562	161,584,160	6.8%
Business and Industry	272,452,979	260,579,778	4.6%
Food and Drugs	101,002,611	90,633,292	11.4%
Fuel and Service Stations	114,891,279	166,737,988	-31.1%
General Consumer Goods	292,633,060	333,564,739	-12.3%
Restaurants and Hotels	165,333,302	245,533,699	-32.7%
County & State Pools	388,427,932	271,762,508	42.9%
Transfers & Unidentified	1,974,418	2,516,943	-21.6%
Total	1,800,371,114	1,817,154,718	-0.9%
