



California's 3Q 2022 Retail Sales Statewide and Regional Data

State of California – HdL Database

Region	3rd Quarter 2022	3rd Quarter 2021	% Change
Bay Area			
Autos and Transportation	78,901,904	68,774,765	14.7%
Building and Construction	42,992,813	40,917,735	5.1%
Business and Industry	90,700,385	84,387,612	7.5%
Food and Drugs	21,847,551	21,790,880	0.3%
Fuel and Service Stations	37,170,521	28,832,022	28.9%
General Consumer Goods	72,959,833	70,129,720	4.0%
Restaurants and Hotels	63,180,158	53,593,311	17.9%
County & State Pools	99,876,758	93,192,078	7.2%
Transfers & Unidentified	487,695	562,682	-13.3%
Total	508,117,618	462,180,806	9.9%
Central Coast			
Autos and Transportation	11,050,636	10,887,282	1.5%
Building and Construction	7,772,022	7,414,547	4.8%
Business and Industry	10,351,994	8,867,458	16.7%
Food and Drugs	5,249,445	5,092,471	3.1%
Fuel and Service Stations	9,578,816	7,877,104	21.6%
General Consumer Goods	12,955,783	12,793,055	1.3%
Restaurants and Hotels	13,238,877	12,485,747	6.0%
County & State Pools	14,350,963	13,470,875	6.5%
Transfers & Unidentified	108,355	81,064	33.7%
Total	84,656,891	78,969,605	7.2%
Sacramento			
Autos and Transportation	26,838,767	27,025,591	-0.7%
Building and Construction	17,475,893	16,107,474	8.5%
Business and Industry	22,768,759	21,727,808	4.8%
Food and Drugs	6,681,479	6,824,001	-2.1%
Fuel and Service Stations	18,552,460	15,203,508	22.0%
General Consumer Goods	24,961,563	23,797,873	4.9%
Restaurants and Hotels	15,711,582	14,395,877	9.1%
County & State Pools	28,355,847	25,814,373	9.8%
Transfers & Unidentified	194,741	193,313	0.7%
Total	161,541,090	151,089,817	6.9%



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San Joaquin Valley			
Autos and Transportation	33,816,935	34,214,684	-1.2%
Building and Construction	23,718,652	22,754,076	4.2%
Business and Industry	62,515,427	60,054,271	4.1%
Food and Drugs	10,281,827	10,321,675	-0.4%
Fuel and Service Stations	35,809,035	29,696,444	20.6%
General Consumer Goods	34,126,539	34,707,910	-1.7%
Restaurants and Hotels	19,828,806	19,670,691	0.8%
County & State Pools	43,823,562	36,637,910	19.6%
Transfers & Unidentified	464,608	353,133	31.6%
Total	264,385,391	248,410,795	6.4%

Southern California

Autos and Transportation	210,137,425	199,268,807	5.5%
Building and Construction	103,855,094	93,970,512	10.5%
Business and Industry	176,704,089	155,255,866	13.8%
Food and Drugs	56,532,195	56,153,440	0.7%
Fuel and Service Stations	117,366,243	97,573,646	20.3%
General Consumer Goods	220,003,556	213,181,066	3.2%
Restaurants and Hotels	165,398,316	151,058,845	9.5%
County & State Pools	219,184,354	207,697,939	5.5%
Transfers & Unidentified	1,231,176	1,365,266	-9.8%
Total	1,270,412,449	1,175,525,386	8.1%

Statewide – All Data

Autos and Transportation	367,304,975	347,097,771	5.8%
Building and Construction	203,873,099	188,880,029	7.9%
Business and Industry	367,912,765	335,586,522	9.6%
Food and Drugs	104,534,329	104,311,462	0.2%
Fuel and Service Stations	228,375,172	187,695,519	21.7%
General Consumer Goods	372,878,631	362,817,235	2.8%
Restaurants and Hotels	283,233,566	257,114,012	10.2%
County & State Pools	417,649,094	388,796,101	7.4%
Transfers & Unidentified	2,598,574	2,676,398	-2.9%
Total	2,348,360,205	2,174,975,050	8.0%